



**FLORIDA POLYTECHNIC
UNIVERSITY**

SOLE/SINGLE SOURCE COVER LETTER

Date: 06.26.2026

Vendor: International Motor Sports Association (IMSA Labs)

Department: Office of the President

Amount: \$366,667.00

This sole source request is submitted in support of the University's proposed agreement with International Motor Sports Association (IMSA Labs) for a focused feasibility study related to a potential University-IMSA academic, data, STEM, motorsport, and performance engineering partnership.

The services contemplated under this agreement are not ordinary vendor services that can be obtained from multiple providers. The purpose of this engagement is to evaluate whether a strategic partnership between Florida Polytechnic University and IMSA Labs is viable, beneficial, and worth pursuing on a long-term basis. During the feasibility phase, the parties will assess operational requirements, identify areas of mutual benefit, and determine whether and how the University should proceed with a broader partnership agreement.

The basis for the sole source request is the unique partnership opportunity with IMSA Labs itself and the value of such an engagement. IMSA Labs brings specialized motorsport and performance engineering expertise, established industry relationships, specific operational capabilities, strategic alignment with the University, and ties to the State of Florida that cannot be obtained from another source in the same manner. Because the feasibility study is intended to evaluate a potential partnership specifically with IMSA Labs, the services and collaboration contemplated under this agreement can only be provided by IMSA Labs.

This potential partnership also provides a unique opportunity to support the motorsport industry, the State of Florida, and the State University System by exploring pathways for applied research, workforce development, STEM education, data analytics, testing, and performance engineering initiatives. If determined viable, the partnership could help strengthen Florida's role in motorsport innovation, create educational and experiential learning opportunities for students, support industry-aligned academic programming, and advance collaboration between higher education and a significant Florida-based industry sector.

Florida Polytechnic University is contracting directly with the organization providing the services and partnership activities described in the agreement. There are no distributors, resellers, or third-party intermediaries involved.

Based on the information provided by the requesting department and the supporting documentation included with the sole source certification, Procurement affirms the request to proceed on a non-competitive basis for this acquisition in accordance with BOG Regulation 18.001(6)(b).

Respectfully,

A handwritten signature in black ink that reads "Mercedes B. Gazaway".

Mercedes B. Gazaway
Director, Procurement



Department: Office of the President Requisition #: Dollar Amount: \$ 366,667.00

Note: This Sole Source Certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant, and clearly understandable.

Per Florida Polytechnic University Purchasing guidelines, the following is submitted in support of this request for authority to purchase, without bidding, the items available from only one source.

Sole Source means that the item/service is unique or that the vendor is the only one from whom the item/service can be provided. Best Price alone cannot be used for sole source. If the item/service is available from more than one source of supply, best price must be determined through the competitive bid process.

A. Sole Source Vendor

Company Name: International Motor Sports Association
Address: One Daytona Blvd. Daytona Beach, FL 32114
Telephone: 386-310-6500

B. Describe in lay language, what the item/service is and how it is to be used.

The partnership establishes a collaborative relationship between Florida Polytechnic University and IMSA Labs to evaluate and develop opportunities for applied research, testing, workforce development, educational programming, and industry engagement.

C. What feature or special condition of this commodity/service is unique or cannot be obtained from any other source?

The value of this engagement is the partnership itself. IMSA Labs brings specialized expertise, established industry relationships, and unique operational capabilities that are integral to the collaborative development of research, testing, workforce development, and educational programs.

D. Is this product being purchased directly from the manufacturer?

Yes. Florida Polytechnic University is contracting directly with IMSA Labs, the organization providing the services and partnership activities described in the agreement. There are no distributors, resellers, or third-party intermediaries involved in the provision of these services.

E. Prior to submitting this requisition, did you investigate other possible sources?

If Yes:

1) Did you obtain quotes from the other sources?

Yes No (with checked box)

If Yes, attach copies.

2) Is this Vendor's price lower than the other sources?

Yes No

If No, justify the additional cost below.

F. Other Sole Source comments or explanations.

